

4. Juli 2012

Woodward GmbH, Handwerkstrasse 29, 70565 Stuttgart

Change in supply for Woodward solenoids

Dear Sir or Madam,

we would like to inform you about a change we have made within the Woodward organization towards our sales of solenoids products. Woodward assigned **Coltrading Nederland B.V** as the point of excellence for Woodward solenoid products. Coltrading has taken great efforts to provide support and availability for solenoids products, especially for spare part demands.

Please forward all inquiries regarding solenoid products to Coltrading:

Coltrading | CTE Control SystemsNijverheidsweg 27
2102 LK Heemstede
NetherlandsTelephone (+31) 23 548 44 00
Telefax (+31) 23 548 44 08
E-mail: sales@cte-group.com

Accordingly Woodward will cease any supply of solenoids to its EPS customers in low volumes effective immediately. For larger volume OEM demands of more than 500 units per year, please contact your Woodward representative if this demand can be supplied directly.

Should you require further information, please do not hesitate to contact us.

Best regards

Woodward GmbHi.A.
Sebastian Berghof
Sales Manager Europe