

April 5, 2012

SUBJECT: Product Support for ProTech-GII, ProTechTPS, & ProTech-SX product lines

Due to the success of Woodward's ProTech product line, Woodward created and released three new updated models of this product line during the summer of 2010, to be referenced as the ProTech-GII, ProTechTPS, and ProTech-SX product lines. As these new models continue to sell in high volumes Woodward plans on continuing to support and improve these product lines for many years to come.

As with all products, there will come the time when Woodward will need to discontinue production. Recognizing that customers use these machine safety devices in critical equipment packages with extended lifetimes, Woodward has implemented post-life support plans to support our customers for the life of their equipment. When the time comes to rationalize the ProTech product lines Woodward will follow its standard rationalization plan as we have for our other electrical product lines. The typical notification prior to product rationalization is one year. At product rationalization, the below support plan will be followed:

Years 0-2 after production = Full Repairs, Unlimited Spare units
Years 2-5 after production = Full Repairs, Limited Spare units
Years 5-10 after production = Repairs based on parts availability
Years 10-20 after production = Replacement/Exchange with Service Stock (no repairs)

Parts obsolescence from electronic manufacturers can present a challenge to post-life support plans. When Woodward learns of component obsolescence, effort is made to ensure we meet our product support plan. When possible, Woodward makes last time component buys or sometimes redesigns the affected product to ensure our customer commitments.

Regards,



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