

3. September 2014

**SUBJECT: Rationalization of SMA MFR11's and introduction of easYprotec series based successor**



MFR11



easYprotec

The MFR1 Series is an important product line to Woodward. In order to provide MFR1 customer's state of the art in LV protective relays technology and to mitigate the risk of component obsolescence, Woodward has introduced an easYprotec series relays. The easYprotec provides you a functional replacement to your MFR1 relays. Your current item number(s) will be discontinued and you will of course, be offered a Last-Time-Buy.

Discontinued Item(s)		Replacement Item(s)	
Item Number	Description	Item Number	Description
5448-884	MFR1110B/MP	8441-1160	easYprotec-1410-1
5448-885	MFR1110B/G59	8441-1161	easYprotec-1410-7
8441-1023	MFR1140B/MP		

The easYprotec replacement brings you more features/function; however care should be taken on form/fit which is different from the MFR11. Please contact your local account manager for more details.

**Woodward offers the following "Last Time Buy" scenario:**

- Orders for the Last Time Buy can be placed until **03<sup>rd</sup> Dec 2014**. Woodward will accept orders until this date. Order quantity is limited to a maximum of MFR11 units purchased last 6 months. We ask you make preparations to apply the items listed in Section *Replacement Items*.
- Woodward will ship items ordered on or before the LTB date until **02<sup>nd</sup> Mar 2015**. After this date Woodward will stop the production.
- Due to tremendous increase in production cost for maintaining availability of discontinued items,

Woodward will conduct a price increase in two steps.

- o 25% on 1<sup>st</sup> Oct 2014
- o Another 25% on 04<sup>th</sup> Dec 2014

Please contact you Account Manager for pricing of the replacement item.

**Woodward will commit to the following support plan for MFR11's:**

**Now – 03<sup>rd</sup> Dec 2014**

- Unlimited New Sales
- Unlimited Spare Modules
- Unlimited Repairs

**04<sup>th</sup> Dec 2014 – 03<sup>rd</sup> Nov 2015**

- Unlimited Repairs
- Limited spares based upon the available inventory

**04<sup>th</sup> Nov 2015 – 03<sup>rd</sup> Jun 2017**

- Limited repairs based on parts availability

Parts obsolescence from electronic manufacturers can present a challenge to post-life support plans. Woodward strives to hold inventory, or look for alternative parts when components are obsolete. However, there are times when components can simply not be obtained and where sufficient last-time buys cannot be made. In these cases, Woodward cannot always guarantee that we can maintain the rationalization support plan. It is our constant endeavor to provide our customers replacement items to help smooth transition from the discontinued items.

Best regards

**Woodward GmbH**



Randhir Kumar  
Product Line Manager, Power Generation Controls