

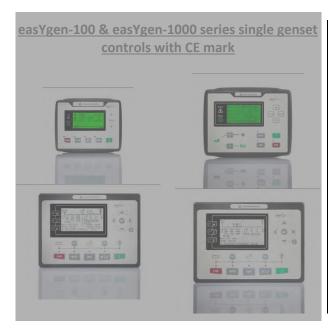
Woodward GmbH Handwerkstraße 29 70565 Stuttgart – Germany Tel: +49 711 78954-0 Fax: +49 711 78954-100

17. Februar 2020

Woodward GmbH, Handwerkstrasse 29, 70565 Stuttgart

SUBJECT: Introduction of UL/cUL & CE marked easYgen-100 & easYgen-1000 series single genset controls and transition process

OLD NEW





Woodward understands the benefit standardization brings to its OEM genset packagers. Ensuring global compliance on our controls is one way we can make our customers successful by harvesting the benefit of standardization. At launch, the single genset easYgen control family was marked with CE identification. The same set of controls are now extended to have UL/cUL mark. In the process, we generated new order codes (item numbers) for the controls to meet stringent UL/cUL requirement arising from enhanced flame retardability performance of the housings. The new order codes are one-to-one map of the old order codes (contained in the "Part Number Map" table below).

Refer to the "Adjustment in cut-out size" table for an overview of the new cut-out size. Overall dimensions remains unchanged.

The new order codes are already in production. The old order codes will continue to be available in short run to support the installed base (anticipated through Apr'20). However, only upon specific request.



Availability of old order codes

- After 01-Mar-2020 any POs with old item numbers cannot be accepted. We request customers to change the PO to the corresponding new item numbers that are form, fit and function successor (minor deviations in cut-out size may apply, details in the "Adjustment in cut-out size" table)
- In certain instances when an old item number must be applied, upon specific request till 30-Apr-2020 Woodward can provide the old item number until the stock is depleted.
- In these special circumstances the accepted orders of the old item numbers will be delivered till 30-June-2020.
- During the transition period, production of the old item numbers is continued for a short while via a dedicated temporary production process. This forces us to apply a 25% price increase on POs received after 01-Mar-2020. The pricing of the drop-in successors remains the same as that of corresponding predecessors before the price increase.

Please contact your Account Manager for more information.

After 30-June-2020, Woodward will commit to the following support plan for the old item numbers:

01st July 2020 - 30th June 2021

- Repairs
- Limited spares based upon the available inventory

01st July 2021 - 30th June 2023

• Limited repairs based on components availability

Further parts obsolescence from electronic manufacturers can present a challenge to post-life support plans. Woodward strives to hold inventory, or look for alternative parts when components are obsolete. However, there are times when components can simply not be obtained and where sufficient last-time buys cannot be made. In these cases, Woodward cannot always guarantee that we can maintain the rationalization support plan.



Part Number Map:

Old P/N	Old Description	NEW P/N	New Description
8440-2231	EASYGEN-400	8440-2250	EASYGEN-400 (CE,UL/CUL)
8440-2232	EASYGEN-1400	8440-2251	EASYGEN-1400 (CE,UL/CUL)
8440-2229	EASYGEN-600	8440-2252	EASYGEN-600 (CE,UL/CUL)
8440-3004	EASYGEN-1600	8440-2253	EASYGEN-1600 (CE,UL/CUL)
8440-3003	EASYGEN-800	8440-2254	EASYGEN-800 (CE,UL/CUL)
8440-3005	EASYGEN-1800	8440-2255	EASYGEN-1800 (CE,UL/CUL)
8440-2233	EASYGEN 1700	8440-2256	EASYGEN 1700 (CE,UL/CUL)

Adjustment in cut-out size:

Control	Old item number cut out size	New item number cut out size
easYgen-400 / -1400	116 x 90	116.5 x 91.5
easYgen-600 / -1600	186 x 141	187.5 x 142.5
easYgen-800 / -1700 / -1800	214 x 160	214.5 x 160.5

Last Time Buy offer

Some inventory of the Old P/Ns (on which there is CE compliance only) is located at Woodward facilities globally and at supplier facility at China. Woodward offers a last time buy opportunity of this inventory.

Old P/N	Old Description	Quantity	Buy it now price (USD net per unit)	INCO Terms
8440-2231	EASYGEN-400	13	110	FCA, Woodward Brazil Min. Qty = 10
8440-2231	EASYGEN-400	94	75	FCA, Woodward China Min. Qty = 30
8440-2229	EASYGEN-600	16	180	FCA, Woodward Brazil Min. Qty = 10
8440-2229	EASYGEN-600	105	120	FCA, Woodward China Min. Qty = 30
8440-2232	EASYGEN-1400	19	82	FCA, Woodward India Min. Qty = 10



8440-2233	EASYGEN 1700	287	130	FCA, Woodward China Min. Qty = 50
8440-3004	EASYGEN 1600	10	122	FCA, Woodward India Min. Qty = 10
8440-3003	EASYGEN 800	97	150	FCA, Woodward China Min. Qty = 30
8440-3003	EASYGEN 800	34	165	FCA, Woodward Poland Min. Qty = 10
8440-3005	EASYGEN 1800	168	170	FCA, Woodward China Min. Qty = 50
8440-3005	EASYGEN 1800	57	185	FCA, Woodward Poland Min. Qty = 10

We thank you for your patronage with Woodward. If you have any questions about this product support plan, please contact your Account Manager or undersigned.

With Regards,

Randir Kumar

Product Line Manager

Phone: +49 711 7895 4532

Email: randhir.kumar@woodward.com