

December 3, 2002

SUBJECT: Product Support plan for 700, 700H, 701, 701A, 702, 705, 721, and Excel-150 controls

The Woodward 700, 700H, 701, 701A, 702, 705, 721, and Excel-150 product lines are very important product lines to Woodward, however due to the increasing support costs, lack of obtainable components, and declining sales, Woodward has resolved to cease production of these products in the near future. Woodward has produced and supported these product lines for many years and will continue to offer new sales of these product lines in the near future, and support for them in the long term. Please refer to the below support schedule.

Please contact your local account manager to learn which new Woodward product offerings best meet your application needs. Woodward will commit to the following 700, 700H, 701, 701A, 702, 705, 721, and Excel-150 product lines support plan:

Now - October 1, 2003:

- Unlimited New Sales
- Unlimited Spare Modules
- Unlimited Repairs
- Replacement Exchange with Service Stock

October 1, 2003 - 2005:

- Unlimited Spare Modules
- Unlimited Repairs
- Replacement Exchange with Service Stock

October 1, 2005 - 2008:

- Limited Spare Modules based on part availability
- Unlimited Repairs
- Replacement Exchange with Service Stock

October 1, 2008 - 2023:

- Repairs based on parts availability
- Replacement Exchange with Service Stock
- Replacement product utilizing same algorithms and logic where applicable
- Availability of design drawings such that customer can produce the part themselves (with signed "Proprietary Drawing and Assumption of Liability and Release Agreement")

Parts obsolescence from electronic manufacturers can present a challenge to post-life support plans. Woodward strives to hold inventory, or look for alternative parts when components are obsoleted. However, there are times when components can simply not be obtained and where sufficient last-time buys cannot be made. In these cases, Woodward cannot always guarantee that we can maintain the rationalization support plan.

Regards,
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